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11 UNITED STATES DISTRICT COURT  
12 NORTHERN DISTRICT OF CALIFORNIA  
13

14 IN RE MATTER OF NATIONAL  
SECURITY LETTER ISSUED TO



No. C 11-2173

**REPLY MEMORANDUM IN SUPPORT  
OF MOTION TO COMPEL  
COMPLIANCE WITH NATIONAL  
SECURITY LETTER REQUEST FOR  
INFORMATION**

**FILED UNDER SEAL PURSUANT TO  
THE COURT'S ORDER DATED MAY 11,  
2011**

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1 the government's compelling interests in national security and law enforcement, and is narrowly  
2 tailored to further those interests.

3 To the extent petitioner argues the NSL impinges on a right to anonymous speech, that  
4 argument fails because petitioner has not pointed to any such speech by its [REDACTED]. Indeed,  
5 the NSL does not seek the content of any communication, and petitioner has not identified any  
6 related First Amendment expression. The only alleged expressive activity at issue here is the  
7 [REDACTED] and, as noted above, the NSL survives  
8 petitioner's free association challenge.

9 Perhaps aware that the law does not support its arguments, petitioner argues that the  
10 Court should reject the government's motion to compel compliance with the NSL information  
11 request as "premature" because petitioner has also sought review of the NSL. But Congress  
12 expressly authorized the government to seek the aid of a district court where, as here, an NSL  
13 recipient has not complied with an NSL information request. The government's invocation of its  
14 statutory right is neither improper nor premature; to the contrary, it makes good sense and serves  
15 judicial economy for the Court to consider the parties' cross-motions together.

16 This Court should, accordingly, order [REDACTED] to comply with the NSL request for  
17 information pursuant to 18 U.S.C. § 3511(c).

## 18 ARGUMENT

### 19 I. Standard Of Review

20 Petitioner does not dispute the general standard of review set forth by the Ninth Circuit  
21 and in the government's opening memorandum: an NSL is a type of administrative subpoena  
22 authorized by law, and "[t]he scope of the judicial inquiry in an . . . agency subpoena  
23 enforcement proceeding is quite narrow." *EEOC v. Children's Hosp. Med. Center*, 719 F.2d  
24 1426, 1428 (9th Cir. 1983) (*en banc*). The district court should determine whether (1) "Congress  
25 has granted the [agency the] authority to investigate;" (2) the "procedural requirements have  
26 been followed;" and (3) the evidence sought is "relevant and material to the investigation." *Id.*  
27 [REDACTED] does not appear to dispute that these factors are met. Accordingly, the court should  
28 enforce the subpoena "unless the party being investigated proves the inquiry is unreasonable

1 because it is overbroad or unduly burdensome.” *Id.* Again, [REDACTED] makes no such argument.

2 Petitioner argues only that complying with the NSL information request would violate its  
3 or its [REDACTED] First Amendment associational rights. As set forth in the government’s  
4 opening brief and explained further below, this argument is without merit.

5 **II. The Request For Information In The [REDACTED] 2011 NSL Does Not Violate The First  
6 Amendment.**

7 In its petition to set aside the NSL, [REDACTED] argued that the NSL information request is  
8 “unlawful” under 18 U.S.C § 3511 because it violates the First Amendment by compelling  
9 speech or interfering with a right to anonymous association. The government refuted these  
10 arguments in its opposition to [REDACTED] petition and opening brief in support of the Motion to  
11 Compel. Now, in its opposition to the Motion to Compel, petitioner appears to have abandoned  
12 any argument that the NSL inappropriately seeks to compel speech. Rather, petitioner argues  
13 that the NSL information request for information relating to a [REDACTED]  
14 by petitioner implicates First Amendment-protected associational rights. Petitioner’s Mem. at  
15 19. Therefore, petitioner argues that heightened scrutiny must apply and that the NSL  
16 information request fails such scrutiny.

17 Petitioner is wrong on all counts. The commercial relationship between [REDACTED]  
18 telephone [REDACTED] does not give rise to First Amendment associational rights; even if it did,  
19 petitioner has adduced nothing to meet its burden to show that compliance with the NSL would  
20 substantially burden those rights; and, in any event, the NSL here would survive heightened  
21 scrutiny because it is the least restrictive means to serve a compelling government interest.

22 **A. The Request For Information From [REDACTED] In The [REDACTED] 2011 NSL Does  
23 Not Impinge On The First Amendment Associational Rights Of [REDACTED]**

24 **1. The First Amendment Does Not Protect The Commercial  
25 Relationship Between Petitioner, A Telephone Company [REDACTED]**

26 Petitioner’s relationship with the [REDACTED] that is relevant to the  
27 FBI’s ongoing national security investigation is a commercial one: the [REDACTED]  
28 telephone services from petitioner. While petitioner [REDACTED]

1 [REDACTED]

2 [REDACTED] see Declaration of [REDACTED]

3 [REDACTED] ¶¶ 6, 7, the FBI has not sought information

4 concerning [REDACTED] rather, it

5 seeks only [REDACTED] Cf. *Arcara v.*

6 *Cloud Books, Inc.*, 478 U.S. 697, 706 (1986) (because “every civil and criminal remedy imposes

7 some conceivable burden on First Amendment protected activities,” a statute of general

8 application that imposes an incidental burden on free speech does not implicate the First

9 Amendment.). The purchase of telephone service is plainly a commercial activity, and

10 commercial transactions do not give rise to associational rights. See, e.g., *IDK, Inc. v. County of*

11 *Clark*, 836 F.2d 1185, 1193 (9th Cir. 1988) (holding that the commercial relationship between an

12 escort and client is not protected by freedom of association). This is true even where the subject

13 of the transaction may involve protected expression. See, e.g., *In re PHE, Inc.*, 790 F. Supp.

14 1310, 1317 (W.D. Ky. 1992) (holding that commercial relationship between publisher and its

15 customers was not protected “associational right” under First Amendment); *In re Grand Jury*

16 *Subpoena Served Upon Crown Video Unlimited, Inc.*, 630 F. Supp. 614, 619 (E.D.N.C. 1986)

17 (“commercial relationship arising from the sale of videotapes by the subpoenaed corporations to

18 their customers is not protected by the first amendment’s freedom of association,” even though

19 the videos themselves were protected speech).

20 Because First Amendment rights do not attach to a commercial relationship such as that

21 at issue here, the Court need not consider petitioner’s right to association objections to the NSL

22 information request any further. Even if a protected association did exist here, moreover,

23 petitioner has failed to show that the NSL information request significantly burdens the

24 association.

25 **2. Petitioner Has Not Met Its Burden To Make A Prima Facie Showing**  
26 **Of A Substantial Burden On Associational Rights.**

27 Petitioner argues that “the [REDACTED] here implicates his

28 associational interests.” Petitioner’s Mem. at 19. Even if the [REDACTED]



1 [REDACTED] did create a First Amendment-protected association as  
2 petitioner asserts, however, that would lead to another inquiry that petitioner has not satisfied.  
3 Under *NAACP v. Alabama ex rel. Patterson*, 357 U.S. 449 (1958) (relied on by petitioner,  
4 Petitioner’s Mem. at 19), and the established law of this Circuit, a party objecting to a  
5 government request for information on the ground that it burdens associational rights must do  
6 more than simply assert such a burden. Rather, the objection must be accompanied by an  
7 evidentiary showing that a substantial burden on associational rights exists. And as the  
8 government noted in its opening brief, “petitioner has failed to show or even argue” that the  
9 [REDACTED] 2011 NSL imposes such a significant or substantial burden. Mem. in Support of Motion  
10 to Compel at 12.

11 The Ninth Circuit set forth the standards governing an objection to a government request  
12 for information under *Patterson* in two cases considering a union local fund’s objections to a  
13 Department of Labor administrative subpoena. In *Brock v. Local 375, Plumbers’ Int’l Union,*  
14 *AFL-CIO (“Local 375 I”)*, 860 F.2d 346 (9<sup>th</sup> Cir. 1988), the Court of Appeals held that the  
15 finding that a First Amendment-protected association exists “does not mean that [a party] can  
16 escape lawful governmental investigation.” *Id.* at 349. Rather, after showing that there is a  
17 protected association, a party objecting to a government information request on those grounds  
18 “must demonstrate to the district court . . . a ‘prima facie showing of arguable first amendment  
19 infringement. . . .’” *Id.* at 349-50 (quoting *United States v. Trader’s State Bank*, 695 F.2d 1132,  
20 1133 (9<sup>th</sup> Cir.1983)). “This prima facie showing requires [the objecting party] to demonstrate  
21 that enforcement of the subpoenas will result in (1) harassment, membership withdrawal, or  
22 discouragement of new members, or (2) other consequences which objectively suggest an impact  
23 on, or ‘chilling’ of, the members’ associational rights.” *Id.* at 350. The required showing should  
24 rest on “*objective and articulable facts*, which go beyond broad allegations or subjective fears.”  
25 *Id.* at 350 n.1 (emphasis added).

26 Thus, when the same case reached the Ninth Circuit again in *Dole v. Local 375,*  
27 *Plumbers’ Int’l Union, AFL-CIO (“Local 375 II”)*, 921 F.2d 969 (9<sup>th</sup> Cir. 1990), the Court of  
28 Appeals rejected the union fund’s attempts to establish a prima facie showing of harm to its

1 associational interests where it proffered “no ‘objective and articulable facts’ demonstrating that  
2 enforcement of the subpoenas will impact upon first amendment rights,” but only a union  
3 official’s affidavit containing “wholly conclusory” assertions of harm. *Id.* at 372. *See also id.* at  
4 973 (“A subjective fear of reprisal is insufficient to invoke first amendment protection against a  
5 disclosure requirement.”) (citing *Buckley v. Valeo*, 424 U.S. 1, 71-72 (1976); *Local 375 I*, 860  
6 F.2d at 350 n.1; *In re Grand Jury Proceeding*, 842 F.2d 1229, 1235 (11th Cir.1988)).

7 Here, likewise, petitioner has proffered “no ‘objective and articulable facts’  
8 demonstrating” that compliance with the NSL will result in harassment of [REDACTED]  
9 discouragement of new customers, or anything else that would impinge First Amendment  
10 activity. *See id.* at 372. Rather, petitioner relies on conjecture and the conclusory statements of  
11 counsel in its brief. Like the union fund in *Local 375 II*, petitioner “equates the mere fact of  
12 disclosure with a first amendment chill.” 921 F.2d at 973-74. *See* Petitioner’s Mem. at 18  
13 (stating “a reasonable presumption exists” that [REDACTED]  
14 [REDACTED] “[s]o here the demand that [REDACTED] implicates both  
15 [REDACTED] First Amendment rights.”). This is not sufficient to excuse  
16 compliance with the [REDACTED] 2011 NSL:

17 The cases in which the Supreme Court has recognized a threat to first amendment  
18 associational rights . . . have consistently required more than an argument that  
19 disclosure leads to exposure. Parties . . . must demonstrate that exposure either is  
20 itself inherently damaging to the organization or will incite other consequences  
21 that objectively could dissuade persons from affiliating with the organization. In  
22 *Brown v. Socialist Workers Comm.*, 459 U.S. at 98-100, the Supreme Court found  
23 a first amendment violation where disclosure of names in the past had provoked  
hate mail, property destruction, harassment by government officials, and  
employment termination. Likewise, in *NAACP v. Alabama*, 357 U.S. at 462, an  
infringement of first amendment rights was found because the NAACP showed  
that “on past occasions revelation of the identity of its rank-and-file members has  
exposed these members to economic reprisal, loss of employment, threat of  
physical coercion, and other manifestations of public hostility.”

24 *Id.* at 974.<sup>1</sup> Here, as noted, petitioner has provided nothing but an “argument that disclosure

25 \_\_\_\_\_  
26 <sup>1</sup>*See also Buckley v. Valeo*, 424 U.S. 1, 70-72 (1976) (rejecting right to associate claim  
27 “where . . . any serious infringement on First Amendment rights brought about by the compelled  
28 disclosure of contributors is highly speculative” and where “the substantial public interest in  
disclosure . . . outweighs the harm generally alleged”); *California Pro-Life Council, Inc. v.*  
*Randolph*, 507 F.3d 1172, 1189 (9th Cir. 2007) (noting specific and uncontroverted evidentiary

1 leads to exposure.” See *Local 375 II*, 921 F.2d at 974. That does not meet petitioner’s burden to  
2 establish a prima facie showing of harm to petitioner’s associational interests.<sup>2</sup> Petitioner’s First  
3 Amendment association argument therefore fails, and the Court should enforce the NSL request  
4 for information. See *id.*

5 **3. In Any Event, The NSL Here Survives Any Applicable Level Of**  
6 **Scrutiny Because It Is Narrowly Tailored To Serve A Compelling**  
7 **Governmental Interest.**

8 Moreover, even if petitioner had made a prima facie showing that [REDACTED]  
9 [REDACTED] to the FBI would impose a substantial burden on First  
10 Amendment association rights (which, again, petitioner manifestly has not), the NSL here would  
11 nonetheless be constitutional because the request for information is narrowly tailored to serve a  
12 compelling government purpose.

13 \_\_\_\_\_  
14 showing made by the NAACP in *Patterson*); *Kerr v. United States*, 801 F.2d 1162, 1163-64 (9th  
15 Cir. 1986) (in challenge to IRS administrative subpoena, holding that “Kerr’s first amendment  
16 claims fail because he has made no showing that the summonses will burden the exercise of  
17 religious beliefs by himself or anyone else, and because he has not shown that enforcement of  
18 the summonses will, by requiring disclosure of the names of church members, infringe his right  
19 of freedom of association, or that of his church or its members.” (internal citation omitted)); *In re*  
20 *Application of Madison*, 687 F. Supp. 2d 103, 120 (E.D.N.Y. 2009) (finding “reliance” of party  
21 objecting to government request for information based “on *Patterson* is misplaced” where the  
22 party had made no showing that “the government’s review (or its disclosure to the public) of the  
23 ‘identifying information’ of ‘like-minded political anarchists’ is likely to adversely affect their  
24 ability to exercise their right to freedom of association,” and also noting that “[t]he courts have  
25 regularly upheld warrants authorizing searches for evidence of association between and among  
26 participants in a criminal activity.” (quoting *United States v. Regan*, 706 F. Supp. 1102, 1113  
27 n.14 (S.D.N.Y. 1989)); *Nat’l Org. for Marriage v. McKee*, 666 F. Supp. 2d 193, 206 n.74 (D.  
28 Me. 2009) (rejecting First Amendment free association claim where party failed to show  
providing government with requested information would harm its associational interests).

29 <sup>2</sup>Just as there is no evidence that disclosure here would chill any First Amendment  
30 activity, there is also no logical reason to believe that it would. Though petitioner [REDACTED]  
31 [REDACTED]

32 [REDACTED] See *Local 375 II*, 921 F.2d at 973. This contrasts with groups that have  
33 established disclosure of membership information would lead to harassment or otherwise chill  
34 First Amendment associative activity, such as a communist party or the NAACP in Alabama  
35 during the early civil rights era. Cf. *Brown v. Socialist Workers ’74 Campaign Comm.*, 459 U.S.  
36 87, 99-100 (1982); *Patterson*, 357 U.S. at 462-63.

1            “If” petitioner had made “the necessary prima facie showing, the evidentiary burden  
2 [would] then shift to the government” to “demonstrate that the information sought through the  
3 [NSL] is rationally related to a compelling governmental interest.” *Local 375 I*, 860 F.2d at 350  
4 (emphasis added; citing *Buckley v. Valeo*, 424 U.S. at 64, and *Traders State Bank*, 695 F.2d at  
5 1133).<sup>3</sup> Upon such a showing, the Court must determine whether the NSL is narrowly tailored to  
6 serve the underlying compelling interest, *i.e.*, whether it is “the ‘least restrictive means’ of  
7 obtaining the desired information.” *Id.*, quoting *Buckley v. Valeo*, 424 U.S. at 68. As explained  
8 in the government’s earlier memoranda and set forth in the classified Declaration of Mark F.  
9 Giuliano, submitted to the Court *ex parte* and *in camera* pursuant to 18 U.S.C. § 3511(e),<sup>4</sup> the  
10 narrow request for information in the NSL is well tailored to serve the government’s underlying  
11 and compelling legitimate interests. Indeed, the request is highly narrow and specific – it seeks  
12 [REDACTED] This  
13 is a far cry from *Patterson*, where the state of Alabama sought the state NAACP’s entire  
14 membership list unconnected to any compelling governmental interest. The NSL request for  
15 information therefore survives any applicable level of scrutiny under the First Amendment.

16  
17  
18            <sup>3</sup>*Cf. Gibson v. Florida Legislative Investigation Committee*, 372 U.S. 539, 548-49 (1963)  
19 (finding disclosure demand impermissible where “the entire thrust of the demands on the  
20 petitioner was that he disclose whether other persons were members of the NAACP,” and where  
21 “such disclosure will seriously inhibit or impair the exercise of constitutional rights and has not  
22 itself been demonstrated to bear a crucial relation to a proper governmental interest or to be  
23 essential to fulfillment of a proper governmental purpose.”). These cases involving government  
investigations, not cases considering civil discovery between private parties such as *Highfields  
Capital Management, L.P. v. Doe*, 385 F. Supp. 2d 969, 974-76 (N.D. Cal. 2005), provide the  
proper standard of review. Because the [REDACTED] 2011 NSL survives any applicable level of  
scrutiny, however, the result would be the same: the NSL is valid and enforceable.

24            <sup>4</sup>In its consolidated memorandum in opposition to the government’s motion to compel  
25 compliance with the NSL information request and reply in support of the petition to set aside the  
26 [REDACTED] 2011 NSL, petitioner challenges the constitutionality of 18 U.S.C. § 3511(e), which  
27 authorizes the government to submit material, including classified material, to the Court *ex parte*  
28 and *in camera* in cases such as this one brought under § 3511. That argument is addressed in the  
government’s opposition to [REDACTED] petition. See *Opposition to Petition to Set Aside NSL* at  
25-27 & n.15. For the reasons stated there, the classified Giuliano Declaration is properly before  
the Court and should be considered *ex parte* and *in camera*.

1 *Accord St. German of Alaska Eastern Orthodox Catholic Church v. United States*, 840 F.2d  
2 1087, 1094 (2d Cir. 1988) (enforcing IRS summons that sought “disclosure of contributors’  
3 names” because the “compelling governmental interest” in “enforcement of the tax laws”  
4 outweighed associational rights of organization’s members); *Kerr*, 801 F.2d at 1164 (similar).

5 The Court should grant the government’s motion to compel and enforce the information  
6 request in the [redacted] 2011 NSL.

7 **B. The [redacted] 2011 NSL Served On [redacted] Does Not Impinge On The Right  
8 To Anonymous Speech.**

9 As explained in the government’s earlier memoranda, the NSL here does not target the  
10 content of any communication, and the FBI’s request for information as part of an ongoing,  
11 authorized national security investigation does not violate anyone’s right to anonymous speech.

12 Petitioner, however, argues that because [redacted]

13 [redacted]

14 [redacted]

15 [redacted]

16 [redacted] *But see, e.g., IDK, Inc.*, 836  
17 F.2d at 1193 (commercial relationship not protected by freedom of association); *In re PHE, Inc.*,  
18 790 F. Supp. at 1317; *In re Grand Jury Subpoena*, 630 F. Supp. at 619. This argument solely  
19 concerns associational activity, not direct expression, and so it is properly considered as a free  
20 association claim under the rubric of *Patterson* and *Local 375 I & II* as discussed *supra*. *Accord*  
21 *Petitioner’s Mem.* at 19 (citing *Patterson*). For the reasons set forth above, the argument fails.

22 **III. The Government’s Motion to Compel Compliance With The NSL Request For  
23 Information Is Not “Premature.”**

24 Perhaps aware that the government’s Motion to Compel Compliance With NSL Request  
25 for Information is well grounded in governing law and should be granted, petitioner would prefer  
26 the Court not consider it. Thus, [redacted] argues the motion to compel is “premature” because  
27 “the Court has not yet ruled on [redacted] properly filed Petition for relief.” *Petitioner’s Mem.* at  
28 24. This argument is meritless; indeed, it makes good sense and serves judicial economy for the

1 Court to consider the government's motion to compel compliance with the information request  
2 as it consider's [redacted] petition to set aside the NSL since they raise closely related issues.

3 It is undisputed that petitioner has not provided the government with the limited  
4 [redacted] 2011 NSL. While petitioner is  
5 exercising its statutory right to challenge the NSL, it is nonetheless true that it has not complied  
6 with the NSL request for information. And Congress has provided by law that, "[i]n the case of  
7 a failure to comply with a request for" information by an NSL pursuant to, *inter alia*, 18 U.S.C.  
8 § 2709(b), "the Attorney General may invoke the aid of any district court of the United States  
9 within the jurisdiction in which the investigation is carried on or the person or entity resides,  
10 carries on business, or may be found, to compel compliance with the request. The court may  
11 issue an order requiring the person or entity to comply with the request." 18 U.S.C. § 3511(c).  
12 Petitioner has pointed to nothing in the text or structure of the statute (indeed, there is nothing) to  
13 indicate that the government is forbidden from seeking the aid of a district court to compel  
14 compliance with an NSL's information request while the recipient has also sought review of the  
15 NSL, as the statute authorizes it to do.

16 Petitioner asserts that proceeding with the government's motion to compel compliance  
17 with the NSL information request here is "as improper as a civil litigant filing a motion to  
18 compel production of discovery while the discovery recipient has a motion pending for a  
19 protective order." Petitioner's Mem. at 24. This statement is accurate, although petitioner's  
20 intended meaning is flatly wrong: there is nothing "improper" with the timing of the  
21 government's motion just as there is nothing improper with a civil litigant filing, and a district  
22 court considering, a motion to compel discovery while the court also resolves a related motion  
23 for protective order. Indeed, this happens all the time. *E.g., Kilopass Technology, Inc. v.*  
24 *Sidense Corp.*, No. C 10-2066 SI, 2011 WL 2470493 (N.D. Cal. June 21, 2011) (resolving  
25 together related motions to compel discovery from one third-party and for a protective order  
26 against third-party discovery); *Affinity Labs of Texas v. Apple, Inc.*, No. C 09-4436 CW JL, 2011

1 WL 1753982 (N.D. Cal. May 9, 2011) (resolving together motion for protective order and  
2 related motion to compel).<sup>5</sup>

3 It bears noting that resolution of [redacted] petition to set aside the NSL in the  
4 government's favor will not afford the government the same relief as the government seeks in its  
5 own motion: an order by the Court compelling compliance with the NSL information request.  
6 [redacted] states that, "should the Court deny [redacted] Petition, the company will either comply  
7 with the NSL or exercise other appropriate statutory remedies." Petitioner's Mem. at 25. These  
8 "other appropriate statutory remedies" are not specified, but at a minimum they presumably  
9 include petitioner taking up to 60 days to consider whether to appeal, as is petitioner's right, and  
10 then filing such an appeal without any relief for the government in place. Should the Court grant  
11 the government's motion to compel compliance with the NSL information request, however, the  
12 government would have the benefit of the Court's Order requiring prompt compliance with an  
13 information request made in order to further an ongoing, authorized national security  
14 investigation. While petitioner would, of course, be entitled to seek a stay of the Court's order  
15 pending appeal, it would at least need to establish its entitlement to such a stay.

16 Moreover, considering the now-fully-briefed motion to compel compliance with the NSL  
17 information request hardly prejudices [redacted] petition for review; it merely permits the Court  
18 to consider all issues properly before it at once. The Court should do just that.

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24 <sup>5</sup>Petitioner relies on Fed. R. Civ. P. 37(d)(2), which is titled "Unacceptable Excuse for  
25 Failing to Act" and provides that a failure to respond to discovery "is not excused on the ground  
26 that the discovery sought was objectionable, unless the party failing to act has a pending motion  
27 for a protective order under Rule 26(c)." This rule does not prohibit a discovery proponent from  
28 moving to compel, nor does it prevent a court from resolving a motion to compel with a motion  
for protective order; rather, it is intended "to make clear that a party may not properly remain  
completely silent even when he regards a [request] . . . as improper and objectionable. If he  
desires not to appear or not to respond, he must apply for a protective order." Fed. R. Civ. P.  
37(d), 1970 Adv. Cmte. Notes.

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**CONCLUSION**

For all of the foregoing reasons, as well as those set forth in the government's opening memorandum, the Court should grant the government's motion and compel [redacted] to respond to the information request in the [redacted] 2011 NSL.

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Respectfully submitted,

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