

# Purchase Order

**COUNTY OF SAN JOAQUIN**  
PURCHASING & SUPPORT SERVICES  
44 N. San Joaquin Street Suite 540  
Stockton CA 95202  
United States

**Supplier:** 0000111634  
COBWEBS AMERICA INC  
1441 BROADWAY STE 5019  
NEW YORK NY 10018

Dispatch via Print

Purchase Order	BU	Date	Revision	Page
0000072790	SJ001	12/07/2023		1
Payment Terms	Freight Terms	Ship Via		
NET 30	FOB DST-FRT PP & ADD	COMMON CARRIER - SURFACE		
Buyer	Phone/Email	Currency		
Gow, Linda	209/468-0673	USD		

**Ship To:** 26000001  
Office of Emergency Services  
2101 E. Earhart Ave.  
Suite 300  
Stockton CA 95206  
United States

**Attention:** Nikkisha Robinson

**Bill To:** Office of Emergency Services  
2101 E. Earhart Ave.  
Suite 300  
Stockton CA 95206  
United States

**Tax Exempt?** N **Tax Exempt ID:**

**Replenishment Option:** Standard

Line-Sch	Item/Description	Mfg ID	Quantity	UOM	PO Price	Extended Amt	Due Date
1- 1	Bronze Subscription WEB Intelligence Platform including		1.00	EA	180,000.00	180,000.00	12/07/2023
<b>Schedule Total</b>						<u>180,000.00</u>	
<b>Item Total</b>						<u>180,000.00</u>	
2- 1	Training 2-Day online instructor led		1.00	EA	8,000.00	8,000.00	12/07/2023
<b>Schedule Total</b>						<u>8,000.00</u>	
<b>Item Total</b>						<u>8,000.00</u>	
3- 1	Discount 2 year bundle		1.00	EA	-2,300.00	-2,300.00	12/07/2023
<b>Schedule Total</b>						<u>-2,300.00</u>	
<b>Item Total</b>						<u>-2,300.00</u>	

**BILL TO LOCATION:** 26000001

**FIXED ASSET:** State Homeland Security Grant Program funded

**Sole Source Process**

**Exhibit Z and SAM Unique Entity ID**

**County Contact:** Nikkisha Robinson 209-953-6200 nrrobinson@sjgov.org

**Vendor Contact:** [REDACTED]

This Purchase Order is issued in accordance with the General Conditions contained herein and as shown in the link located on the County of San Joaquin, Purchasing & Support Services website:  
<https://sjgov.org/terms>

**SCOPE OF SERVICE:** Provide bronze subscription WEB intelligence platform and training 2 day online instructor led

**TERM OF PURCHASE ORDER:** This purchase order shall commence when signed by the Purchasing Agent and continue through June 30, 2024, unless said work is completed on a date prior thereto, terminated earlier as provided herein, or extended upon mutual agreement.

**INVOICING/PAYMENT:** Include the Purchase Order number, department name, and name of the person placing the order on each invoice. Invoices are to be sent to the "Bill To:" location listed above. Failure to provide this information may delay payment of invoice. Payments will be made 30 days

**INTERNAL PURPOSES ONLY:**

cc to vendor  
cc to department  
cc to dept accounting  
REQ ID: 0000077493

**Authorized Signature**

*Linda Gow*

# Purchase Order

## COUNTY OF SAN JOAQUIN

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44 N. San Joaquin Street Suite 540  
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NEW YORK NY 10018

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NET 30	FOB DST-FRT PP & ADD	COMMON CARRIER - SURFACE		
Buyer	Phone/Email	Currency		
Gow, Linda	209/468-0673	USD		

**Ship To:** 26000001  
Office of Emergency Services  
2101 E. Earhart Ave.  
Suite 300  
Stockton CA 95206  
United States

**Attention:** Nikkisha Robinson

**Bill To:** Office of Emergency Services  
2101 E. Earhart Ave.  
Suite 300  
Stockton CA 95206  
United States

**Tax Exempt?** N **Tax Exempt ID:**

**Replenishment Option:** Standard

Line-Sch	Item/Description	Mfg ID	Quantity	UOM	PO Price	Extended Amt	Due Date
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after receipt of an approved invoice.

RELEASES/ORDERS: Ordering department must supply the Purchasing Order number, the departments name, number and name of the person placing the order. Failure to provide this may delay payment of invoice.

FUNDING OUT CLAUSE: If the San Joaquin County Board of Supervisors fail to appropriate funds to enable County departments to continue to make purchases under this Agreement, this Agreement will be cancelled and the Vendor given written notice of such cancellation.

EXCEEDING DOLLAR LIMIT: The County shall not be obligated to pay the Vendor for cost incurred in excess of the Total PO Amount listed on this Purchase Order, and the Vendor shall not continue performance in excess of the Total PO Amount until the County Purchasing Agent has increased the Total PO Amount by written Notification.

INDEMNIFICATION: The CONTRACTOR shall, at its expense, defend, indemnify and hold harmless the County of San Joaquin and its employees, officers, directors, and agents from and against any losses, liabilities, damages, penalties, costs, fees, including without limitation reasonable attorneys' fees, and expenses from any claim or action, including without limitation for bodily injury or death, to the extent caused by or arising from the active and/or passive negligence or willful misconduct of the CONTRACTOR, its employees, officers, agents or Subcontractors.

The CONTRACTOR shall hold the COUNTY, the County of San Joaquin and its employees, officers, directors, and agents, harmless from liability, of any nature or kind on account of use of any copyrighted, or un-copyrighted composition, secret process, patented or un-patented invention articles or appliance furnished or used under this order.

INSURANCE: Contractor shall not commence work until all insurance requirements have been met: <https://www.sjgov.org/insurance>. Contractor agrees to be responsible to ensure requirements set forth are also met by the Contractor's subcontractors

ASSIGNMENTS: Inasmuch as this Agreement is intended to secure the specialized services of the Contractor, Contractor may not assign, transfer, delegate or subcontract their obligation herein without the prior written consent shall be considered null and void.

**Total PO Amount**

185,700.00

#### INTERNAL PURPOSES ONLY:

cc to vendor  
cc to department  
cc to dept accounting  
REQ ID: 0000077493

#### Authorized Signature

*Linda Gow*

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## WEB INTELLIGENCE INVESTIGATION PLATFORM

### Price Quotation

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Issued for: San Joaquin County Sheriff Office

Quote #: Bronze 3916-BW2-SJ

Date: 10-17-23

### Notice

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## Price Quotation

Date	Proposal ID	Payment Terms	Effective From	Effective To
10-17-23	SJCSO – 3916-BW2	Net 30	10-17-23	12-31-23
<b>Customer Contact</b>		<b>Cobwebs America Inc Contact</b>		
Justin Ward , Sgt. Email: jeward@sjgov.org Phone: 209-938-7999				
<b>Bill To –</b>		<b>Ship To -</b>		
SJCSO		SJCSO (ESD, nothing ships)		

Tangles Program Description	Qty	Unit Price per 12 Months (\$ USD)	Total per 24 Months (\$ USD )
Bronze Subscription WEB Intelligence Platform including: <ul style="list-style-type: none"> <li>• 2 Concurrent Seats, 15 Named users</li> <li>• 400 Searches Per Month per Seat</li> <li>• 200 Analysis Requests Per Month</li> <li>• 15 Active Monitors per System</li> <li>• Dark Web &amp; Webloc as Source</li> </ul>	1		\$180,000
Training 2-Day online instructor led	1		\$8,000
Training – Set up – Support <ul style="list-style-type: none"> <li>• Account setup and user configuration, 2 hours on boarding</li> <li>• Cobwebs Technologies Online Training Portal access, self-paced</li> <li>• Helpdesk Mon – Friday 9AM-5PM</li> <li>• Software updates during service period</li> </ul>	1	Included	Included
Discount, 2 year budle	1		<b>-\$2,300</b>
<b>Total</b>			<b>\$185,700</b>

### Payment Terms

Milestones	Payment amount	Payment Schedule	Term
System delivery	\$185,700	USD Payment	N30 upon invoice

Note this pricing assumes a direct purchase from the government; if the government decides to purchase through an intermediary they may add a percentage-based fee to cover their administrative costs. Local sales taxes may need to be added unless the agency is tax exempt.

## 1.1 Optional Annual Subscription(s)

No.	Item	Price (US\$)
Tangles		
1.	Additional [REDACTED] level concurrent user SEAT *	[REDACTED]
2.	Upgrade to [REDACTED] Subscription per concurrent user	
3.	AI Image processing Object, OCR, within Analysis only	
4.	Image – AI OCR Object within Alerting Monitors upgrade	
5.	Webloc Geo source data per user/Seat	
6.	Additional [REDACTED] Active Alerts / Monitors	

- Note: Each additional current user Seat will add [REDACTED] searches and [REDACTED] analysis requests per month

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United States

**Supplier:** 0000108186  
PEN-LINK LTD  
5944 VANDERVOORT DR  
LINCOLN NE 68516

Dispatch via Print

Purchase Order	BU	Date	Revision	Page
0000067597	SJ001	08/30/2022		1
Payment Terms	Freight Terms	Ship Via		
NET 30	FOB DST-FRT PP & ADD	COMMON CARRIER - SURFACE		
Buyer	Phone	Currency		
Raquel Cobarrubias	209/468-3155	USD		

**Ship To:** 21620000  
Sheriff Patrol  
7000 Michael N. Canlis Blvd  
French Camp CA 95231  
United States

**Attention:** Madison Hill

**Bill To:** Sheriff Administration  
7000 Michael N. Canlis Blvd  
French Camp CA 95231  
United States

Tax Exempt? N Tax Exempt ID:

Replenishment Option: Standard

Line-Sch	Item/Description	Mfg ID	Quantity	UOM	PO Price	Extended Amt	Due Date
1- 1	PLX SOFTWARE LICENSE - INTERCEPT EDITION (PHONE) (SUBSCRIPTION)		2.00	EA	4,154.00	8,308.00	08/30/2022
	<b>SUT Code: APSUT001 (7.7500%)</b>					643.87	
	<b>Schedule Total</b>					<u>8,951.87</u>	
	<b>Item Total</b>					<u>8,951.87</u>	
2- 1	ADD-ON: PEN-PROXY FOR PLX SOFTWARE LICENSE - INTERCEPT EDITION (TELEPHONE) (SUBSCRIPTION)		2.00	EA	415.00	830.00	08/30/2022
	<b>SUT Code: APSUT001 (7.7500%)</b>					64.33	
	<b>Schedule Total</b>					<u>894.33</u>	
	<b>Item Total</b>					<u>894.33</u>	
3- 1	PLX SOFTWARE LICENSE - INTERCEPT EDITION (IP) TO BE COMBINED WITH INTERCEPT EDITION (TELEPHONE) (SUBSCRIPTION)		2.00	EA	2,638.00	5,276.00	08/30/2022
	<b>SUT Code: APSUT001 (7.7500%)</b>					408.89	
	<b>Schedule Total</b>					<u>5,684.89</u>	
	<b>Item Total</b>					<u>5,684.89</u>	
4- 1	LINCOLN ADMINISTRATIVE SOFTWARE (TELEPHONE) (SUBSCRIPTION)		1.00	EA	2,110.00	2,110.00	08/30/2022
	<b>SUT Code: APSUT001 (7.7500%)</b>					163.53	
	<b>Schedule Total</b>					<u>2,273.53</u>	
	<b>Item Total</b>					<u>2,273.53</u>	
5- 1	PENPOINT 1-PACK		2.00	EA	799.00	1,598.00	08/30/2022
	<b>Schedule Total</b>					<u>1,598.00</u>	
	<b>Item Total</b>					<u>1,598.00</u>	
6- 1	PENPOINT GATEWAY		1.00	EA	2,638.00	2,638.00	08/30/2022
	<b>Schedule Total</b>					<u>2,638.00</u>	
	<b>Item Total</b>					<u>2,638.00</u>	
7- 1	DELL N1108EP-ON 8 PORT SWITCH		1.00	EA	1,030.39	1,030.39	08/30/2022
	<b>SUT Code: APSUT001 (7.7500%)</b>					79.86	

**INTERNAL PURPOSES ONLY:**  
cc to vendor  
cc to department  
cc to dept accounting  
REQ ID: 0000071525

*email*

**Authorized Signature**

*Raquel Cobarrubias 09/02/22*



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Buyer	Phone	Currency		
Raquel Cobarrubias	209/468-3155	USD		

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Sheriff Patrol  
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United States

Attention: Madison Hill

Bill To: Sheriff Administration  
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French Camp CA 95231  
United States

Tax Exempt? N Tax Exempt ID:

Replenishment Option: Standard

Line-Sch	Item/Description	Mfg ID	Quantity	UOM	PO Price	Extended Amt	Due Date
Schedule Total						1,110.25	
Item Total						1,110.25	
8- 1	CISCO FIREPOWER 1010 - 75 TUNNEL		1.00	EA	1,465.69	1,465.69	08/30/2022
SUT Code: APSUT001 (7.7500%)						113.59	
Schedule Total						1,579.28	
Item Total						1,579.28	
9- 1	LINCOLN INSTALL - PEN-REGISTER		1.00	EA	4,220.00	4,220.00	08/30/2022
Schedule Total						4,220.00	
Item Total						4,220.00	
10- 1	PENLINK ACADEMY TRAINING SUBSCRIPTION		1.00	EA	1,801.35	1,801.35	08/30/2022
Schedule Total						1,801.35	
Item Total						1,801.35	
11- 1	ANNUAL TRAINING SUBSCRIPTION - FREE IN-PERSON SEAT		1.00	EA	0.00	0.00	08/30/2022
Schedule Total						0.00	
Item Total						0.00	
12- 1	ANNUAL TRAINING SUBSCRIPTION - FREE IN-PERSON SEAT		1.00	EA	0.00	0.00	08/30/2022
Schedule Total						0.00	
Item Total						0.00	
13- 1	ANNUAL TRAINING SUBSCRIPTION - FREE IN-PERSON SEAT		1.00	EA	0.00	0.00	08/30/2022
Schedule Total						0.00	
Item Total						0.00	
14- 1	ANNUAL TRAINING SUBSCRIPTION - FREE IN-PERSON SEAT		1.00	EA	0.00	0.00	08/30/2022
Schedule Total						0.00	

INTERNAL PURPOSES ONLY:  
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**Replenishment Option:** Standard

Line-Sch	Item/Description	Mfg ID	Quantity	UOM	PO Price	Extended Amt	Due Date
			<b>Item Total</b>			0.00	
15- 1	THIRD-PARTY SHIPPING		1.00	EA	49.92	49.92	08/30/2022
<b>SUT Code: APSUT001 (7.7500%)</b>						3.87	
<b>Schedule Total</b>						53.79	
<b>Item Total</b>						53.79	

County Contact: Arthur Harty, (209) 468-4451, [awharty@sjgov.org](mailto:awharty@sjgov.org)  
Emily Valenzuela, (209) 468-5370, [evalenzuela@sjgov.org](mailto:evalenzuela@sjgov.org)  
Madison Hill, [mhill@sjgov.org](mailto:mhill@sjgov.org)  
Accounts Payable, [sjsoap@sjgov.org](mailto:sjsoap@sjgov.org)  
Fiscal Unit, [sjsofiscal@sjgov.org](mailto:sjsofiscal@sjgov.org)

Vendor Contact:

This Purchase Order is issued in accordance with the General Conditions contained herein and as shown in the link located on the County of San Joaquin, Purchasing & Support Services website:  
<https://sjgov.org/terms>

Aggregate spend Authority applies: B-22-252 AND FY22-23 Aggregate Reference \_\_FY22-23-AGG-DEPT

SCOPE OF SERVICE: Includes LINCOLN install

TERM OF PURCHASE ORDER: This purchase order shall commence when signed by the Purchasing Agent and continue through June 30, 2023, unless said work is completed on a date prior thereto, terminated earlier as provided herein, or extended upon mutual agreement.

PRICING: Per Quote #00024880, dated: 7/26/2022, Submitted by: John Spomer

INVOICING/PAYMENT: Include the Purchase Order number, department name, and name of the person placing the order on each invoice. Invoices are to be sent to the "Bill To:" location listed above. Failure to provide this information may delay payment of invoice. Payments will be made 30 days after receipt of an approved invoice.

RELEASES/ORDERS: Ordering department must supply the Purchasing Order number, the departments name, number and name of the person placing the order. Failure to provide this may delay payment of invoice.

FUNDING OUT CLAUSE: If the San Joaquin County Board of Supervisors fail to appropriate funds to enable County departments to continue to make purchases under this Agreement, this Agreement will be cancelled and the Vendor given written notice of such cancellation.

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cc to dept accounting  
REQ ID: 0000071525

## Authorized Signature

*Raquel Cobarrubias 09/02/22*



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**Attention:** Madison Hill

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**Tax Exempt?** N **Tax Exempt ID:**

**Replenishment Option:** Standard

Line-Sch	Item/Description	Mfg ID	Quantity	UOM	PO Price	Extended Amt	Due Date
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INDEMNIFICATION: The CONTRACTOR shall, at its expense, defend, indemnify and hold harmless the County of San Joaquin and its employees, officers, directors, and agents from and against any losses, liabilities, damages, penalties, costs, fees, including without limitation reasonable attorneys' fees, and expenses from any claim or action, including without limitation for bodily injury or death, to the extent caused by or arising from the active and/or passive negligence or willful misconduct of the CONTRACTOR, its employees, officers, agents or Subcontractors.

The CONTRACTOR shall hold the COUNTY, the County of San Joaquin and its employees, officers, directors, and agents, harmless from liability, of any nature or kind on account of use of any copyrighted, or un-copyrighted composition, secret process, patented or un-patented invention articles or appliance furnished or used under this order.

INSURANCE: Contractor shall not commence work until all insurance requirements have been met: <https://www.sjgov.org/insurance>. Contractor agrees to be responsible to ensure requirements set forth are also met by the Contractor's subcontractors

ASSIGNMENTS: Inasmuch as this Agreement is intended to secure the specialized services of the Contractor, Contractor may not assign, transfer, delegate or subcontract their obligation herein without the prior written consent shall be considered null and void.

**Total SUT Code: APSUT001 (7.7500%)** 1,477.94

**Total PO Amount** 30,805.29

### INTERNAL PURPOSES ONLY:

cc to vendor  
cc to department  
cc to dept accounting  
REQ ID: 0000071525

### Authorized Signature

*Raquel Cobarrubias 09/02/22*